

TENNESSEE REGULATORY AUTHORITY

Deborah Taylor Tate, Chairman
Pat Miller, Director
Sara Kyle, Director
Ron Jones, Director



460 James Robertson Parkway
Nashville, Tennessee 37243-0505

April 15, 2004

D. Billye Sanders, Esq
Waller Lansden Dortch & Davis
511 Union Street, Suite 2100
Nashville, Tennessee 37219

RE. Docket No 04-00095

Dear Ms Sanders:

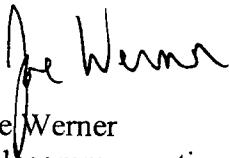
CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Southern Digital Network, Inc d/b/a FDN Communications application for a Certificate of Convenience and Necessity to provide competing facilities-based services in Tennessee, you are requested to provide the following information:

1. Please provide financial statements including a balance sheet, an income statement and a statement of cash flows for the Applicant, Southern Digital Network, Inc. d/b/a FDN Communications.
2. Please provide projected financials for the Applicant, Southern Digital Network, Inc. d/b/a FDN Communications for three years ending 2004, 2005 and 2006.
3. Has Southern Digital Network, Inc.'s Certificate ever been revoked in the State of Tennessee? If so, please explain.
4. FDN's Certificate from the State of Tennessee, included with the Application as Exhibit D, states that it is an Application for Registration of Assumed Corporate Name; however, it does not state what the corporate name is. Please provide the Certificate from the State of Tennessee that indicates that FDN Communications is the assumed name of Southern Digital Network, Inc.
5. Does Florida Digital Network, Inc. only have one subsidiary, Southern Digital Network, Inc. d/b/a FDN Communications as shown in Exhibit A of the Application? If Florida Digital Network, Inc. has more than one subsidiary, please provide a complete corporate organizational chart.

- 6 Please provide names of all subsidiaries included in Florida Digital Network Inc.'s d/b/a FDN Communications (the parent company) financials that were provided with the application.
7. FDN states in its Application that it utilizes appropriate billing software and call related databases to ensure it complies with the countywide calling requirements contained in Tenn. Code Ann. § 65-21-114. Some Tennessee counties are split by LATA boundaries. Please explain technically, and in detail, how FDN's existing rating and billing systems will rate and bill an FDN customer initiated interLATA intracounty call and ensure the customer will not be billed a toll charge. Many counties in Tennessee have multiple CLECs providing service to customers residing in those counties. Please explain technically, and in detail, how FDN's existing rating and billing systems will rate and bill an FDN customer initiated call terminated to the customer of another carrier within the same county, and ensure the FDN customer will not be billed a toll charge, when the FDN local calling area and the local calling area of the terminating carrier do not overlap. Please explain in detail the manner in which FDN identifies its customers by county and how it passes the customer county specific information to other carriers so the customers of other carriers will not be billed a toll charge for calls terminated to the customers of FDN when both reside in the same county.

Please provide this information by April 30, 2004. If you have any questions concerning this request or need additional information, please call Patsy Fulton at 615-741-2904 ext. 193.

Sincerely,



Joe Werner
Telecommunications Chief
Cc: Docket file